



## SUMMARIES OF REVENUE & EXPENDITURES

### ALL FUNDS SUMMARY REVENUES BY TYPE 2005-2008

| SOURCES BY TYPE                    | 2005<br>ACTUAL     | 2006<br>ADOPTED    | 2006<br>REVISED    | 2007<br>ADOPTED    | 2008<br>APPROVED   |
|------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| General Property Taxes             | 85,443,101         | 89,521,630         | 89,812,820         | 95,751,090         | 100,439,620        |
| Motor Vehicle Tax                  | 12,167,573         | 12,313,320         | 12,592,900         | 13,033,000         | 13,489,150         |
| Local Sales Tax                    | 45,180,965         | 47,003,880         | 46,996,040         | 48,405,920         | 49,858,100         |
| Gas Tax                            | 15,391,164         | 15,829,670         | 15,852,900         | 16,328,480         | 16,818,340         |
| Franchise Fees                     | 30,701,805         | 31,784,690         | 31,761,170         | 32,630,930         | 33,602,360         |
| Water/Sewer Utility Fees           | 69,190,560         | 69,938,710         | 70,276,010         | 74,901,110         | 79,139,510         |
| Other Enterprise Fees              | 7,350,603          | 9,245,150          | 9,220,230          | 9,396,820          | 9,472,280          |
| Internal Service Revenues          | 48,345,489         | 53,872,800         | 53,302,860         | 56,234,030         | 60,453,940         |
| Special Assessments                | 26,462,294         | 28,039,640         | 28,438,830         | 32,245,130         | 33,116,960         |
| Operating Grants / Shared Revenues | 8,924,900          | 6,403,650          | 6,653,590          | 6,904,080          | 7,149,000          |
| Transient Guest Tax                | 5,063,526          | 4,719,560          | 4,916,990          | 5,015,330          | 5,115,640          |
| Fines and Penalties                | 8,666,249          | 9,297,070          | 9,089,770          | 9,027,180          | 9,088,550          |
| Licenses and Permits               | 6,586,719          | 7,609,220          | 7,256,380          | 7,537,360          | 7,713,960          |
| Interest Earnings                  | 6,959,676          | 6,728,060          | 9,843,440          | 10,949,350         | 11,666,770         |
| Charges for Services and Sales     | 19,429,066         | 23,333,050         | 22,217,860         | 23,871,420         | 23,437,600         |
| Rental Income                      | 16,989,067         | 17,336,210         | 17,835,475         | 18,311,115         | 18,718,535         |
| Administrative Charges             | 5,108,160          | 3,783,310          | 4,138,520          | 4,145,790          | 4,154,200          |
| Other Revenues and Transfers In    | 43,863,838         | 40,763,160         | 40,097,090         | 38,321,760         | 41,329,700         |
| <b>Grand total Sources</b>         | <b>461,824,756</b> | <b>477,522,780</b> | <b>480,302,875</b> | <b>503,009,895</b> | <b>524,764,215</b> |
| Interfund Transactions             | 87,093,474         | 90,513,170         | 90,222,330         | 90,397,320         | 97,579,040         |
| <b>Net Annual Budget Sources</b>   | <b>374,731,282</b> | <b>387,009,610</b> | <b>390,080,545</b> | <b>412,612,575</b> | <b>427,185,175</b> |

Note: Totals exclude appropriated fund balance reserves. Trust Funds and Enterprise Construction Funds are also excluded.



# SUMMARIES OF REVENUE & EXPENDITURES

## EXPENDITURES BY CATEGORY 2005-2008

| EXPENDITURES BY CATEGORY           | 2005<br>ACTUAL     | 2006<br>ADOPTED    | 2006<br>REVISED    | 2007<br>ADOPTED    | 2008<br>APPROVED   |
|------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| 110 Regular Salaries               | 111,298,758        | 123,087,360        | 122,959,020        | 127,672,320        | 132,804,320        |
| 120 Special Salaries               | 3,914,824          | 3,775,110          | 3,824,720          | 4,033,600          | 4,151,670          |
| 130 Overtime                       | 3,974,672          | 2,470,980          | 2,449,120          | 2,480,780          | 2,518,430          |
| 140 Employee Benefits              | 34,012,988         | 39,318,020         | 40,739,820         | 44,199,040         | 48,617,990         |
| 150 Planned Savings                | 0                  | (4,166,890)        | (4,506,650)        | (6,139,000)        | (8,135,210)        |
| <b>Personal Services</b>           | <b>153,201,243</b> | <b>164,484,580</b> | <b>165,466,030</b> | <b>172,246,740</b> | <b>179,957,200</b> |
| 210 Utilities                      | 13,864,494         | 14,374,030         | 14,752,330         | 14,997,980         | 15,218,220         |
| 220 Communications                 | 1,675,792          | 1,795,930          | 1,791,400          | 1,860,300          | 1,881,260          |
| 230 Transportation and Training    | 560,374            | 651,780            | 922,770            | 917,360            | 888,940            |
| 240 Insurance                      | 1,358,679          | 1,912,040          | 1,930,580          | 1,942,720          | 1,953,220          |
| 250 Professional Services          | 27,387,351         | 27,655,240         | 32,260,500         | 32,071,250         | 30,762,300         |
| 260 Data Processing                | 5,474,189          | 6,187,950          | 6,226,690          | 6,366,130          | 6,373,630          |
| 270 Equipment Charges              | 8,859,656          | 9,265,870          | 9,431,580          | 10,077,280         | 10,210,710         |
| 280 Buildings and Grounds Charges  | 2,054,471          | 1,712,730          | 1,690,180          | 1,776,430          | 1,720,590          |
| 290 Other Contractuals             | 3,161,836          | 5,508,640          | 5,496,000          | 5,216,060          | 4,911,130          |
| <b>Contractuals</b>                | <b>64,396,842</b>  | <b>69,064,210</b>  | <b>74,502,030</b>  | <b>75,225,510</b>  | <b>73,920,000</b>  |
| 310 Office Supplies                | 425,015            | 576,220            | 477,870            | 524,980            | 524,980            |
| 320 Clothing and Towels            | 765,897            | 802,890            | 825,030            | 858,230            | 865,910            |
| 330 Chemicals                      | 2,821,322          | 2,872,150          | 2,899,440          | 2,973,160          | 3,032,080          |
| 340 Equipment Parts and Supplies   | 4,303,060          | 4,475,460          | 4,594,790          | 4,674,900          | 4,682,020          |
| 350 Materials                      | 1,725,227          | 2,177,440          | 2,253,490          | 2,375,830          | 2,368,380          |
| 370 Building Parts and Materials   | 185,914            | 503,930            | 527,970            | 529,570            | 527,070            |
| 380 Non-capitalizable Equipment    | 3,073,235          | 2,447,970          | 2,716,680          | 2,686,290          | 2,583,280          |
| 390 Other Commodities              | 86,172             | 682,110            | 725,690            | 737,590            | 737,860            |
| <b>Commodities</b>                 | <b>13,385,840</b>  | <b>14,538,170</b>  | <b>15,020,960</b>  | <b>15,360,550</b>  | <b>15,321,580</b>  |
| 410 Land                           | 1,000              | 0                  | 235,000            | 0                  | 0                  |
| 420 Buildings                      | 29,225             | 407,060            | 414,060            | 654,060            | 127,560            |
| 430 Improvements Other Than Bldgs. | 0                  | 0                  | 0                  | 0                  | 0                  |
| 440 Office Equipment               | 11,896             | 259,080            | 338,570            | 180,500            | 105,000            |
| 450 Vehicular Equipment            | 1,581,520          | 1,565,870          | 2,069,480          | 1,054,670          | 1,383,500          |
| 460 Operating Equipment            | 3,564,553          | 2,495,160          | 2,341,740          | 2,137,660          | 2,179,350          |
| <b>Capital Outlay</b>              | <b>5,188,194</b>   | <b>4,727,170</b>   | <b>5,398,850</b>   | <b>4,026,890</b>   | <b>3,795,410</b>   |
| 510 Interfund Transfers            | 13,261,759         | 14,684,670         | 16,415,900         | 16,857,880         | 12,509,050         |
| 520 Debt Service                   | 91,470,850         | 135,696,310        | 115,138,090        | 140,434,700        | 127,839,030        |
| 530 Other Nonoperating Expenses    | 3,968,768          | 42,473,650         | 13,717,520         | 41,821,710         | 11,707,940         |
| 540 Inventory Accounts             | 3,461,052          | 4,590,200          | 6,160,750          | 4,999,200          | 4,999,200          |
| <b>Other</b>                       | <b>112,162,429</b> | <b>197,444,830</b> | <b>151,432,260</b> | <b>204,113,490</b> | <b>157,005,220</b> |
| <b>Total Expenditures</b>          | <b>348,334,549</b> | <b>450,258,960</b> | <b>411,820,130</b> | <b>470,973,180</b> | <b>430,049,410</b> |



# SUMMARIES OF REVENUE & EXPENDITURES

## EXPENDITURES BY FUND 2005-2008

| EXPENDITURES BY FUND                | 2005<br>ACTUAL     | 2006<br>ADOPTED    | 2006<br>REVISED    | 2007<br>ADOPTED    | 2008<br>APPROVED   |
|-------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| General                             | 168,845,773        | 177,025,170        | 178,414,640        | 185,626,760        | 191,391,420        |
| Debt Service                        | 66,951,238         | 107,108,020        | 85,900,420         | 108,589,540        | 89,656,670         |
| <b>Total Tax Levy Funds</b>         | <b>235,797,011</b> | <b>284,133,190</b> | <b>264,315,060</b> | <b>294,216,300</b> | <b>281,048,090</b> |
| Tourism & Convention Promotion      | 4,498,495          | 5,124,200          | 5,124,120          | 5,835,390          | 5,193,510          |
| Downtown Trolley System             | 86,914             | 145,210            | 145,040            | 145,290            | 145,970            |
| Special Alcohol Programs            | 1,561,249          | 1,635,980          | 1,804,410          | 1,669,410          | 1,654,410          |
| Special Parks & Recreation          | 1,415,000          | 1,481,000          | 1,481,000          | 1,695,000          | 1,720,000          |
| Ice Rink Management                 | 1,145,249          | 956,190            | 1,046,410          | 1,087,620          | 1,095,320          |
| Landfill                            | 676,783            | 4,062,270          | 1,199,600          | 4,500,320          | 700,860            |
| Landfill Post Closure               | 3,798,445          | 23,601,910         | 6,827,940          | 19,632,670         | 1,837,990          |
| Central Inspection                  | 5,276,232          | 5,509,770          | 5,809,960          | 6,060,050          | 6,174,670          |
| Economic Development                | 4,187,378          | 1,787,110          | 4,515,200          | 2,845,590          | 2,841,070          |
| Sales Tax Construction Pledge       | 22,636,665         | 28,643,890         | 28,643,890         | 26,002,540         | 25,228,890         |
| Property Management Operations      | 857,902            | 1,861,740          | 1,764,540          | 1,638,950          | 1,114,800          |
| State Office Building Complex       | 1,029,022          | 1,341,750          | 1,227,950          | 1,483,860          | 1,040,690          |
| TIF Districts                       | 4,398,129          | 13,973,160         | 8,318,140          | 15,480,450         | 7,765,740          |
| SSMID                               | 591,150            | 614,790            | 600,410            | 613,690            | 626,280            |
| City/County Joint Operations        | 2,872,376          | 3,310,420          | 3,310,420          | 3,424,170          | 3,507,030          |
| Art Museum Board                    | 1,320,914          | 1,282,460          | 1,282,460          | 1,282,460          | 1,282,460          |
| Cemetery Fund                       | 21,870             | 29,400             | 29,400             | 29,400             | 29,400             |
| <b>Total Special Revenue Funds</b>  | <b>56,373,772</b>  | <b>95,361,250</b>  | <b>73,130,890</b>  | <b>93,426,860</b>  | <b>61,959,090</b>  |
| Airport                             | 14,275,060         | 15,864,110         | 16,396,240         | 16,908,560         | 17,163,340         |
| Golf Course Operations              | 3,718,551          | 5,060,320          | 5,301,460          | 5,086,460          | 5,172,090          |
| Transit                             | 5,363,320          | 5,458,530          | 5,428,630          | 5,379,870          | 5,588,390          |
| Sewer Utility Operations            | 29,473,591         | 32,341,100         | 32,694,630         | 35,032,680         | 38,973,870         |
| Water Utility Operations            | 36,641,575         | 42,531,380         | 44,719,870         | 47,024,310         | 50,667,040         |
| Storm Water Management              | 5,583,289          | 8,810,810          | 7,539,690          | 9,817,640          | 8,043,300          |
| <b>Total Enterprise Funds</b>       | <b>95,055,385</b>  | <b>110,066,250</b> | <b>112,080,520</b> | <b>119,249,520</b> | <b>125,608,030</b> |
| Information Technology              | 7,301,381          | 9,142,600          | 8,758,010          | 8,929,210          | 8,365,970          |
| Equipment Motor Pool                | 11,631,856         | 13,563,820         | 12,759,880         | 14,757,790         | 12,817,320         |
| Stationery Stores                   | 864,548            | 1,130,550          | 974,850            | 1,169,950          | 975,050            |
| Self Insurance                      | 31,960,684         | 34,912,380         | 34,312,120         | 36,588,500         | 40,350,490         |
| <b>Total Internal Service Funds</b> | <b>51,758,469</b>  | <b>58,749,350</b>  | <b>56,804,860</b>  | <b>61,445,450</b>  | <b>62,508,830</b>  |
| <b>Gross expenditures</b>           | <b>438,984,637</b> | <b>548,310,040</b> | <b>506,331,330</b> | <b>568,338,130</b> | <b>531,124,040</b> |
| Interfund Transactions              | 90,650,088         | 98,051,080         | 94,511,200         | 97,364,950         | 101,074,630        |
| <b>Net Annual Budget Uses</b>       | <b>348,334,549</b> | <b>450,258,960</b> | <b>411,820,130</b> | <b>470,973,180</b> | <b>430,049,410</b> |

Note: Totals *do not include* appropriated fund balance reserve. Trust Funds and Enterprise Construction Funds are also excluded.



# SUMMARIES OF REVENUE & EXPENDITURES

## GENERAL FUND MULTI-YEAR OVERVIEW

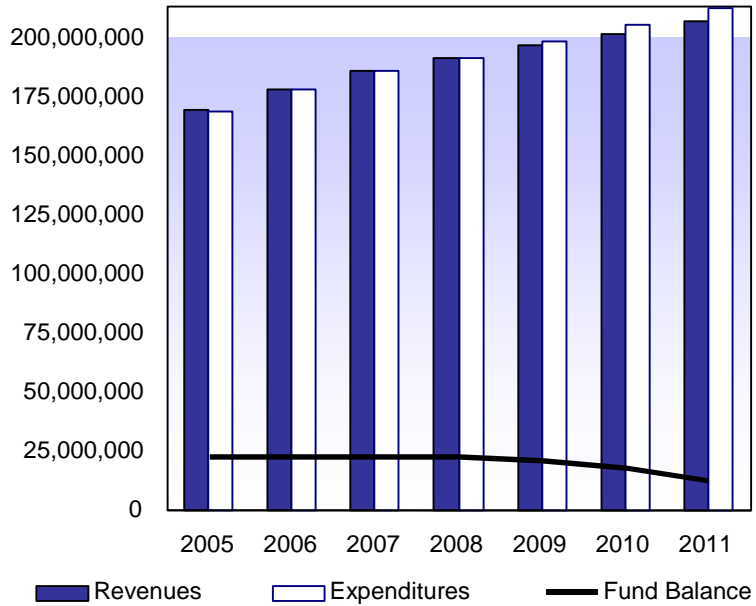
| <b>BUDGETED OPERATING REVENUE:</b>   | <b>2005<br/>ACTUAL</b>    | <b>2006<br/>ADOPTED</b>   | <b>2006<br/>REVISED</b>   | <b>2007<br/>ADOPTED</b>   | <b>2008<br/>APPROVED</b> |
|--|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------|
| General Property Taxes   | 54,046,361                | 56,591,740                | 56,739,070                | 60,399,020                | 63,555,320               |
| Special Assessments  | 7,633                     | 29,350                    | 29,350                    | 29,350                    | 29,350                   |
| Franchise Fees   | 30,701,805                | 31,784,690                | 31,761,170                | 32,630,930                | 33,602,360               |
| Motor Vehicle Tax  | 8,329,756                 | 8,347,930                 | 8,621,300                 | 8,923,050                 | 9,235,360                |
| Local Sales Tax  | 22,590,513                | 23,501,940                | 23,501,940                | 24,207,000                | 24,933,210               |
| Intergovernmental  |                           |                           |                           |                           |                          |
| Gasoline Tax   | 15,391,664                | 15,829,670                | 15,852,900                | 16,328,480                | 16,818,160               |
| State-shared Revenues  | 1,547,538                 | 1,695,510                 | 1,792,890                 | 1,857,920                 | 1,925,750                |
| Licenses and Permits   | 1,827,977                 | 2,476,500                 | 2,020,910                 | 2,121,910                 | 2,122,910                |
| Fines and Penalties  |                           |                           |                           |                           |                          |
| Court  | 8,304,887                 | 8,616,430                 | 8,483,690                 | 8,541,870                 | 8,603,240                |
| Other  | 361,352                   | 680,640                   | 606,080                   | 485,310                   | 485,310                  |
| Rental Income  | 2,217,382                 | 2,835,080                 | 2,421,100                 | 2,651,310                 | 2,775,260                |
| Interest Earnings  | 3,825,399                 | 3,378,800                 | 4,250,000                 | 4,750,000                 | 4,750,000                |
| Charges for Services and Sales   | 7,693,087                 | 8,549,280                 | 7,898,630                 | 8,537,140                 | 8,021,310                |
| Administrative Charges   | 5,108,160                 | 3,783,310                 | 4,138,520                 | 4,145,790                 | 4,154,200                |
| Transfers from Other Funds   | 6,399,595                 | 7,421,640                 | 8,955,230                 | 8,185,520                 | 8,516,380                |
| Reimbursed Expenditures  | 1,360,513                 | 1,502,660                 | 1,341,860                 | 1,832,160                 | 1,863,300                |
| <b>Total Budgeted Operating Revenues</b>   | <b>169,713,622</b>        | <b>177,025,170</b>        | <b>178,414,640</b>        | <b>185,626,760</b>        | <b>191,391,420</b>       |
| <b>Budgeted Operating Expenditures:</b>  |                           |                           |                           |                           |                          |
| Personal Services  | 116,800,165               | 124,384,590               | 125,073,520               | 129,794,860               | 135,145,150              |
| Contractuals   | 34,543,031                | 36,837,740                | 37,290,460                | 39,051,430                | 39,677,910               |
| Commodities  | 5,913,275                 | 5,976,580                 | 5,944,720                 | 6,086,170                 | 6,077,730                |
| Capital Outlay   | 618,294                   | 1,149,930                 | 1,430,390                 | 658,440                   | 595,400                  |
| Other  | 10,971,009                | 8,676,330                 | 8,675,550                 | 10,035,860                | 9,895,230                |
| <b>Total Budgeted Operating Expenditures</b>   | <b>168,845,778</b>        | <b>177,025,170</b>        | <b>178,414,640</b>        | <b>185,626,760</b>        | <b>191,391,420</b>       |
| <b>Subtotal Budgeted Operating Revenues over<br/>(under) Budgeted Operating Expenditures</b> | <b>867,844</b>            | <b>0</b>                  | <b>0</b>                  | <b>0</b>                  | <b>0</b>                 |
| Unencumbered Cash/Fund Balance as<br>of January 1  | 21,999,671                | 21,999,671                | 22,867,515                | 22,867,521                | 22,867,521               |
| <b>Total Unencumbered Cash/Fund Balance<br/>as of December 31</b>                            |                           |                           |                           |                           |                          |
| Appropriated Reserve   | 11,555,115                | 12,522,298                | 11,132,828                | 12,939,222                | 12,664,715               |
| Unappropriated Reserve   | 11,312,404                | 9,477,373                 | 11,734,693                | 9,928,299                 | 10,202,807               |
| <i>Unencumbered Cash as a Percentage<br/>of Expenditures</i>                                 | <i>13.5%</i>              | <i>12.4%</i>              | <i>12.8%</i>              | <i>12.3%</i>              | <i>11.9%</i>             |
| <b>One Mill of Assessed Value</b>  | <b>2,458,947</b><br>3.54% | <b>2,673,855</b><br>5.02% | <b>2,668,036</b><br>4.80% | <b>2,838,612</b><br>6.39% | <b>2,991,900</b><br>5.4% |
| General Fund Mill Levy   | 21.876                    | 21.828                    | 21.876                    | 21.898                    | 21.898                   |
| Debt Service Fund Mill Levy  | <u>10.022</u>             | <u>10.000</u>             | <u>10.022</u>             | <u>10.000</u>             | <u>10.000</u>            |
| <b>Total Mill Levy</b>   | <b>31.898</b>             | <b>31.828</b>             | <b>31.898</b>             | <b>31.898</b>             | <b>31.898</b>            |
| General Fund (excluding delinquency)   | 52,172,643                | 54,863,020                | 54,889,070                | 58,449,020                | 61,605,320               |
| Debt Service Fund (excluding delinquency)  | <u>24,281,476</u>         | <u>25,134,240</u>         | <u>25,079,540</u>         | <u>26,682,960</u>         | <u>28,123,860</u>        |
| <b>Total Property Tax (excluding delinquency)</b>  | <b>76,454,119</b>         | <b>79,997,260</b>         | <b>79,968,610</b>         | <b>85,131,980</b>         | <b>89,729,180</b>        |



# SUMMARIES OF REVENUE & EXPENDITURES

| 2009<br>PROJECTED  | 2010<br>PROJECTED  | 2011<br>PROJECTED  |
|--------------------|--------------------|--------------------|
| 65,539,710         | 67,316,210         | 69,572,210         |
| 29,350             | 29,350             | 29,350             |
| 34,409,990         | 35,247,050         | 36,114,100         |
| 9,512,420          | 9,797,790          | 10,091,720         |
| 25,681,210         | 26,451,650         | 27,245,200         |
| 17,238,800         | 17,669,770         | 18,111,510         |
| 2,188,610          | 2,451,990          | 2,716,160          |
| 2,165,410          | 2,208,720          | 2,252,900          |
| 8,775,310          | 8,950,830          | 9,129,840          |
| 495,010            | 504,910            | 515,010            |
| 2,858,520          | 2,944,270          | 3,032,610          |
| 4,750,000          | 4,750,000          | 4,750,000          |
| 8,101,550          | 8,182,580          | 8,264,420          |
| 4,237,270          | 4,322,050          | 4,408,510          |
| 8,771,870          | 9,035,030          | 9,306,080          |
| 1,863,300          | 1,863,300          | 1,863,300          |
| <b>196,618,330</b> | <b>201,725,500</b> | <b>207,402,920</b> |
| 140,897,590        | 146,959,130        | 153,351,390        |
| 40,377,930         | 41,091,940         | 41,820,230         |
| 6,199,280          | 6,323,290          | 6,449,730          |
| 607,310            | 619,460            | 631,850            |
| 10,093,140         | 10,295,000         | 10,500,910         |
| <b>198,175,250</b> | <b>205,288,820</b> | <b>212,754,110</b> |
| <b>(1,556,920)</b> | <b>(3,563,320)</b> | <b>(5,351,190)</b> |
| 22,867,521         | 21,310,601         | 17,747,281         |
| 10,858,894         | 7,126,515          | 1,674,653          |
| 10,451,707         | 10,620,767         | 10,721,438         |
| <i>10.8%</i>       | <i>8.6%</i>        | <i>5.8%</i>        |
| <b>3,141,500</b>   | <b>3,298,580</b>   | <b>3,463,510</b>   |
| 5.00%              | 5.00%              | 5.00%              |
| 21.898             | 21.898             | 21.898             |
| 10.000             | 10.000             | 10.000             |
| <u>31.898</u>      | <u>31.898</u>      | <u>31.898</u>      |
| 64,685,680         | 67,920,070         | 71,316,100         |
| <u>29,530,100</u>  | <u>31,006,650</u>  | <u>32,556,990</u>  |
| <b>94,215,780</b>  | <b>98,926,720</b>  | <b>103,873,090</b> |

**General Fund Revenues and Expenditures 2005 - 2011**





# SUMMARIES OF REVENUE & EXPENDITURES

## GENERAL FUND ASSUMPTIONS

### REVENUE ASSUMPTIONS:

#### REVENUES (OVERALL) ...

- will grow 5.1% in the current year, due to strong growth in the assessed valuation of property, steady growth in the other major revenue sources (local sales tax, franchise fees, and the motor fuel tax), and one-time “windfalls” to the General Fund;
- will grow 4.0% in 2007, 3.1% in 2008, and 2.6% through the remainder of the planning period (2009-2011).
- are affected in the out years by moderating growth in assessed valuation, an assumed rate increase for electric rates (affecting franchise fees), moderate/normative growth in most other operating revenues, and the absence of any significant one-time sources.
- Are affected in the out years by the impact of 2006 HB 2883, which is projected to materially impact property tax revenues beginning in 2009.

#### CURRENT PROPERTY TAXES ...

- represent more than 30% of total General Fund revenues. As recently as 1996, only 25% of GF revenue was derived from the current year property tax.
- will grow 5% in 2006 (approximately \$2.6 million).
- will grow 6.4% in 2007, 5.4% in 2008 and 5% annually thereafter. No change in the taxing rate is assumed.
- have, until recent years, benefited from aggressive annexation activity. From 2000 to 2002, annexation activity accounted for 1.5%, 1.9%, and 1.4% of annual assessed valuation growth, respectively. It has accounted for 0% in each of the past two years. County growth rates are more indicative of true growth patterns (exclusive of annexation activity).
- relate directly to assessed valuation, which reflects the following historical budget year growth rates:

| Year      | City | County |
|-----------|------|--------|
| 1997      | 3.8% | 4.1%   |
| 1998      | 4.5% | 6.0%   |
| 1999      | 4.9% | 5.1%   |
| 2000      | 8.0% | 6.0%   |
| 2001      | 9.5% | 7.3%   |
| 2002      | 5.4% | 5.1%   |
| 2003      | 4.2% | 3.7%   |
| 2004      | 7.8% | 7.9%   |
| 2005      | 3.5% | 4.0%   |
| 2006      | 5.0% | 5.0%   |
| 10 yr avg | 5.6% | 5.4%   |

Prior to 1998, growth had not exceeded 4% for at least ten years. The growth in the last decade has reflected strong demand for housing and commercial real estate and has been the product of historically low mortgage rates and

strong appreciation of real estate assets. The 2008 forecasted rate of assessed valuation growth is 5.4%, equal to the average of the past five years;

- have been slightly below the experience of the past decade, but reflective of increased level of interest rates as well as a significant decrease in annexation activity.
- include a reduction of \$220,910 in 2008 as the estimated impact of 2006 HB 2883, which reduces the City's assessed valuation of machinery and equipment. The bill provides that all new equipment purchased is exempt from property taxation. The impact in 2008 is offset somewhat by mitigation efforts included in the bill. The impact of 2006 HB 2883 on property taxes during the planning period (net of the effect of the “slider” provision of the bill) is estimated at \$1,095,880 in 2009, \$2,253,660 in 2010 and \$3,696,010 in 2011.

#### FRANCHISE FEES ...

- for utilities as a group are projected to increase 3.5% in the current year, 2.7% in 2007, 3.0% in 2008 and an annual average rate of 2.4% through the remainder of the planning period (2009-2011). The actual annual growth rate since 1997 has been 2.7%, although growth in this period was substantially impacted by a 17% reduction in electric rates.
- assumes electric franchise fee revenue will increase 3.2% in the current year, based on year-to-date collections and recent climatic conditions. Electric franchise fees account for 45% of the total franchise fees collected.
- assume cable receipts will increase 3.0% annually through the planning period.
- continue to experience substantial declines in SW Bell franchise fees due to the growing ubiquity of cell phones. This decline is offset somewhat by fees collected from other communication providers; however, the net effect is an anticipated decrease in franchise fees from communication providers of 1.5% in 2006 and 2.5% in 2007 – 2011.
- include strong revenue from the Water and Sewer utilities, based on sales demand. In addition, the mixture of demand is anticipated to change, with a decrease in residential demand in 2007.

#### MOTOR VEHICLE PROPERTY TAXES ...

- are extremely difficult to forecast due to highly irregular and abnormal distribution patterns.
- are principally determined by the level and type of vehicle sales, which have been buoyed in the past by significant dealer incentives, including low interest rates, significant pricing discounts and rebates.
- could be affected significantly by prolonged high gasoline prices. This effect could include increased purchases of more efficient vehicles, and an offsetting reduction in larger, more expensive SUV's. In addition, it is possible that higher



## SUMMARIES OF REVENUE & EXPENDITURES

gasoline prices could diminish spending on durables, such as vehicles, reducing Motor Vehicle receipts.

- have historically grown at 3.1% annually (1997 to 2005).
- are assumed to grow an average of 3.5% annually from 2006 – 2008, and at a more moderate rate of 3% from 2009 - 2011.

### LOCAL SALES TAXES ...

- were only 1% greater in 2005 than in 2004. However, that appears reflective of state distributions at year-end that were pushed into calendar year 2005.
- are expected to grow 4% in 2006; reflective of timing differences in state distributions from calendar year 2005 (first quarter sales tax receipts are approximately 5% higher than a year ago). Longer term, sale tax receipts are expected to moderate to a long term growth rate of 3%.
- are not anticipated to be materially impacted by higher gasoline prices. However, it is possible that a prolonged period of higher gasoline prices could reduce other consumer spending, reducing sales tax collections. This impact could be as much as 2% or 3%, given the percentage of disposable income that gasoline takes up.

### GAS TAX REVENUES ...

- are volume based on wholesale gallons sold. High prices over the last two years would have been expected to lower the quantity sold (hence tax receipts). However, in actual experience, growth has been relatively strong in 2004 (3.5%) and 2005 (4.1%). This suggests a high degree of inelasticity in demand of gasoline (and hence tax receipts). Whether this demand remains inelastic if prices continue to increase remains to be seen.
- in the current year, revenue is expected to increase 3%, based primarily on collections to date. The long-term forecast assumes 3% annual growth, consistent with historical trends.

### STATE-SHARED REVENUES ...

- based on the passage of 2006 HB 2583, LATVR transfers are budgeted to begin in 2009. This amount is projected to be \$185,110 in 2009, \$367,520 in 2010 and \$547,360 in 2011.
- continue to include the 1/3 alcohol tax distribution and LINK and KLINK payments for the shared maintenance responsibility of state roads and highways.
- are projected to increase 16% in the current year (due to an decrease in KLINK receipts in 2005) and 3.6% in 2007 and 2008.

### FINES AND PENALTIES...

- include two components – Other, which is primarily from the Library (about 5% of total fines and penalties), and Court (about 95%).
- have been aided by increasingly aggressive Library collections policies – including lowering the threshold amount – from \$40 to \$25 – that triggers when delinquent accounts are referred to the collection agency.

- are projected to increase 3.9% in the current year, based on additional Library collection efforts. Growth is estimated at .4% in 2007, then approximately 2% annually thereafter.

### LICENSES AND PERMITS ...

- appear to be increasing 11% in 2006. However, several license fees (most notably dog licenses) are expected to be increased in 2006.
- are continually monitored to identify areas where increasing enforcement costs require offsetting rate adjustments.

### CURRENT SALES AND SERVICES ...

- fluctuate annually due primarily to engineering overhead reimbursements from capital projects – these reimbursements are based on prior year expenditures and tend to vary, particularly in 2007 when the cost of new vehicles purchased in 2006 is recovered.

### ADMINISTRATIVE CHARGES ...

- are reviewed by an external accounting firm and revised annually during budget development.
- include \$675,000 annually to be received from assessing administrative charges to capital projects
- were inflated in 2005, due to one-time administrative charges assessed to capital projects for prior years.

### TRANSFERS IN ...

- are reviewed during the budget process and many items are adjusted to reflect changes in costs.
- include transfers from enterprise operations to recognize and offset the costs of providing public safety services.
- include an annual transfer from the Landfill Post Closure Fund. As the remediation liability reduces, the reserve resources for that contingency are moved to the General Fund.
- include a transfer from the Property Management Fund (\$473,820) in 2006 to “repay” the General Fund for resources initially provided to establish the PM Fund, before property acquisition resources were sufficient to make it a self-supporting operation.
- include a one-time transfer from the Pension Reserve Fund to offset in 2006 the increased cost of Police and Fire pension costs. The actuarial rate assessed for these costs increased from 14% in 2005 to 18.4% in 2006. This higher rate has been included in the revised budget and absorbed in 2007 and beyond. However, for 2006, consistent with Council action on May 2, 2006, an amount of up to the equivalent of 4.4% of the P&F pension base will be transferred from the Pension Reserve Fund to the General Fund, reduced by any under expenditures in the Police and Fire General Fund budgets.

### INTEREST EARNINGS ...

- are improving dramatically, based on the 15 interest rate increases by the Federal Reserve over the last 18 months.
- will increase 11.1% in 2006 and 11.8% in 2007, before leveling out.



## SUMMARIES OF REVENUE & EXPENDITURES

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- ❑ includes the Pooled Investment Management (PIM) charge, which is assessed to other funds benefiting from the investment program.
- ❑ are largely dependant upon market rates for investments which are permitted under the City's Investment Policy, as well as the size of the pool of investment funds.

### RENTAL INCOME ...

- ❑ is derived mostly (54%) from Century II and Expo Hall.
- ❑ includes \$50,000 beginning in 2006 and \$100,000 annually thereafter, from the sand mining lease at Kingsbury.

### REIMBURSEMENTS ...

- ❑ include \$284,500 from USD 259 in the current year to offset costs for 10 (of the 22 total) School Resource Officers. In 2007, the budget assumes a reimbursement of \$672,540 for 50% of the cost of the SRO program. For 2008, a BOE contribution of \$699,990 is projected. This is projected to fund 16 SRO's in 2007.
- ❑ assume project balances from completed projects will be closed to the General Fund in 2006 sufficient to provide \$650,000. From 2007 – 2011, transfers of \$250,000 are anticipated.
- ❑ include \$100,000 reimbursement from the City of Eastborough for Fire services.



## SUMMARIES OF REVENUE & EXPENDITURES

### EXPENDITURE ASSUMPTIONS:

#### EXPENDITURES (OVERALL) ...

- ❑ increase 5.7% in the current year, 4% in 2007 and 3.1% in 2008.
- ❑ increase at a rate greater than the rate of increase for revenues beginning in 2009.
- ❑ are most impacted by growth-driven service requirements and personal services increases for wages and employee benefits.
- ❑ assume matching support for a grant to add 24 new Firefighters in 2007. These assumptions are in harmony with approved capital projects in the Capital Improvement Program (CIP). Failure to secure a Fire SAFER grant will require reprioritizing expenditures in 2007.

#### PERSONAL SERVICES ...

- ❑ represent 70% of General Fund expenditures (2007).
- ❑ assume 4.6% average annual increases between 2006 and 2011, including all personal service items, such as base wages and wage-driven benefits (pension, social security, and workers comp), health and life insurance, specialty pay, overtime..
- ❑ assume a 15% increase in health insurance costs for 2008. Assumptions beyond 2008 are estimated at 10% annually. Cost containment strategies currently under consideration will likely impact this assumption.

#### OPERATING TRANSFERS OUT ...

- ❑ are mostly subsidies or contributions to support operating functions residing in other funds, such as the joint City-County operations, the Economic Development effort, Transit, Tort liability, and Art Museum.
- ❑ include an on-going annual subsidy of \$1,000,000 to the Economic Development Fund.

#### ALL OTHER OPERATING EXPENDITURES ...

- ❑ increase 8.7% in 2007 and 2.5% in 2008, primarily due to adjustments in vehicle lease rates due to increases in fuel prices.
- ❑ are projected to increase overall at an average annual rate of 1.7% from 2008– 2011.

#### FUND BALANCE (DECEMBER 31) ...

- ❑ based on the assumptions shown above, will be at 12.8% of annual expenditures in 2006, 12.3% (2007), 11.9% (2008). Council policy has established 10% as the minimum level of General Fund reserves. Remediation action will be taken to avoid drawing down reserves below minimally acceptable levels.
- ❑ are projected to be significantly reduced beginning in 2009. This anticipated decline is due primarily to the estimated fiscal impact of 2006 HB 2883, which will materially impact property tax revenues beginning in 2009.



# SUMMARIES OF REVENUE & EXPENDITURES

## FUND SUMMARIES 2005-2008

| FUND                                |                   | 2005<br>ACTUAL | 2006<br>ADOPTED | 2006<br>REVISED | 2007<br>ADOPTED | 2008<br>APPROVED |
|-------------------------------------|-------------------|----------------|-----------------|-----------------|-----------------|------------------|
| <b>Special Revenue Funds</b>        |                   |                |                 |                 |                 |                  |
| Tourism and Convention<br>Promotion | Beginning Balance | 605,765        | 642,945         | 1,235,729       | 1,069,600       | 291,540          |
|                                     | Revenues          | 5,128,459      | 4,737,520       | 4,957,990       | 5,057,330       | 5,160,640        |
|                                     | Expenditures      | 4,498,496      | 5,124,200       | 5,124,120       | 5,835,390       | 5,193,510        |
|                                     | Net Change        | 629,963        | (386,680)       | (166,130)       | (778,060)       | (32,870)         |
|                                     | Year-End Balance  | 1,235,729      | 256,265         | 1,069,600       | 291,540         | 258,669          |
| Downtown Trolley System             | Beginning Balance | 1,508,193      | 1,392,636       | 1,039,003       | 713,243         | 601,043          |
|                                     | Revenues          | 4,893,944      | 5,102,870       | 5,102,870       | 5,267,670       | 5,282,620        |
|                                     | Expenditures      | 5,363,134      | 5,458,530       | 5,428,630       | 5,379,870       | 5,588,390        |
|                                     | Net Change        | (469,190)      | (355,660)       | (325,760)       | (112,200)       | (305,770)        |
|                                     | Year-End Balance  | 1,039,003      | 1,036,976       | 713,243         | 601,043         | 295,273          |
| Special Alcohol Program             | Beginning Balance | 461,081        | 265,831         | 369,041         | 86,951          | 4,891            |
|                                     | Revenues          | 1,469,209      | 1,451,150       | 1,522,320       | 1,587,350       | 1,655,180        |
|                                     | Expenditures      | 1,561,249      | 1,635,980       | 1,804,410       | 1,669,410       | 1,654,410        |
|                                     | Net Change        | (92,040)       | (184,830)       | (282,090)       | (82,060)        | 770              |
|                                     | Year-End Balance  | 369,041        | 81,001          | 86,951          | 4,891           | 5,661            |
| Special Park and<br>Recreation      | Beginning Balance | 115,233        | 108,733         | 152,774         | 189,094         | 76,444           |
|                                     | Revenues          | 1,452,541      | 1,446,150       | 1,517,320       | 1,582,350       | 1,650,180        |
|                                     | Expenditures      | 1,415,000      | 1,481,000       | 1,481,000       | 1,695,000       | 1,720,000        |
|                                     | Net Change        | 37,541         | (34,850)        | 36,320          | (112,650)       | (69,820)         |
|                                     | Year-End Balance  | 152,774        | 73,883          | 189,094         | 76,444          | 6,624            |
| Ice Rink Management                 | Beginning Balance | 102,150        | 16,250          | 16,250          | 48,540          | 44,620           |
|                                     | Revenues          | 1,059,349      | 956,190         | 1,148,700       | 1,148,700       | 1,148,700        |
|                                     | Expenditures      | 1,145,249      | 956,190         | 1,116,410       | 1,152,620       | 1,095,320        |
|                                     | Net Change        | (85,900)       | -               | 32,290          | (3,920)         | 53,380           |
|                                     | Year-End Balance  | 16,250         | 16,250          | 48,540          | 44,620          | 98,000           |
| Landfill                            | Beginning Balance | 4,914,620      | 3,632,779       | 4,724,571       | 4,069,371       | 131,591          |
|                                     | Revenues          | 486,734        | 537,840         | 544,400         | 562,540         | 605,070          |
|                                     | Expenditures      | 676,783        | 4,062,270       | 1,199,600       | 4,500,320       | 700,860          |
|                                     | Net Change        | (190,049)      | (3,524,430)     | (655,200)       | (3,937,780)     | (95,790)         |
|                                     | Year-End Balance  | 4,724,571      | 108,349         | 4,069,371       | 131,591         | 35,801           |
| Landfill Post Closure               | Beginning Balance | 28,922,857     | 24,033,077      | 25,715,719      | 19,632,109      | 898,489          |
|                                     | Revenues          | 591,307        | 595,980         | 744,330         | 899,050         | 1,102,840        |
|                                     | Expenditures      | 3,798,445      | 23,601,910      | 6,827,940       | 19,632,670      | 1,837,990        |
|                                     | Net Change        | (3,207,138)    | (23,005,930)    | (6,083,610)     | (18,733,620)    | (735,150)        |
|                                     | Year-End Balance  | 25,715,719     | 1,027,147       | 19,632,109      | 898,489         | 163,339          |



## SUMMARIES OF REVENUE & EXPENDITURES

| FUND                               |                   | 2005<br>ACTUAL | 2006<br>ADOPTED | 2006<br>REVISED | 2007<br>ADOPTED | 2008<br>APPROVED |
|------------------------------------|-------------------|----------------|-----------------|-----------------|-----------------|------------------|
| <b>Special Revenue Funds cont.</b> |                   |                |                 |                 |                 |                  |
| Central Inspection                 | Beginning Balance | 1,076,373      | 1,474,263       | 1,268,332       | 1,232,852       | 80,852           |
|                                    | Revenues          | 5,468,192      | 5,855,880       | 5,774,480       | 6,008,050       | 6,188,200        |
|                                    | Expenditures      | 5,276,232      | 7,109,770       | 5,809,960       | 7,160,050       | 6,174,670        |
|                                    | Net Change        | 191,960        | (1,253,890)     | (35,480)        | (1,152,000)     | 13,530           |
|                                    | Year-End Balance  | 1,268,332      | 220,373         | 1,232,852       | 80,852          | 94,382           |
| Economic Development               | Beginning Balance | 819,598        | 339,018         | 2,195,008       | 222,308         | 139,218          |
|                                    | Revenues          | 5,562,789      | 1,625,000       | 2,622,500       | 2,782,500       | 2,802,500        |
|                                    | Expenditures      | 4,187,379      | 1,787,110       | 4,595,200       | 2,865,590       | 2,841,070        |
|                                    | Net Change        | 1,375,410      | (162,110)       | (1,972,700)     | (83,090)        | (38,570)         |
|                                    | Year-End Balance  | 2,195,008      | 176,908         | 222,308         | 139,218         | 100,648          |
| Sales Tax Construction Pledge      | Beginning Balance | 6,445,237      | 4,962,707       | 6,517,658       | 1,565,628       | 9,208            |
|                                    | Revenues          | 22,709,086     | 23,682,920      | 23,691,860      | 24,446,120      | 25,221,530       |
|                                    | Expenditures      | 22,636,665     | 28,643,890      | 28,643,890      | 26,002,540      | 25,228,890       |
|                                    | Net Change        | 72,421         | (4,960,970)     | (4,952,030)     | (1,556,420)     | (7,360)          |
|                                    | Year-End Balance  | 6,517,658      | 1,737           | 1,565,628       | 9,208           | 1,848            |
| Property Management                | Beginning Balance | 1,426,013      | 993,923         | 1,515,176       | 702,116         | 77,846           |
|                                    | Revenues          | 947,065        | 951,480         | 951,480         | 1,014,680       | 1,037,180        |
|                                    | Expenditures      | 857,902        | 1,861,740       | 1,764,540       | 1,638,950       | 1,114,800        |
|                                    | Net Change        | 89,163         | (910,260)       | (813,060)       | (624,270)       | (77,620)         |
|                                    | Year-End Balance  | 1,515,176      | 83,663          | 702,116         | 77,846          | 226              |
| State Office Building              | Beginning Balance | 733,514        | 414,064         | 743,317         | 518,527         | 42,817           |
|                                    | Revenues          | 1,038,826      | 990,730         | 1,003,160       | 1,008,150       | 1,014,370        |
|                                    | Expenditures      | 1,029,023      | 1,341,750       | 1,227,950       | 1,483,860       | 1,040,690        |
|                                    | Net Change        | 9,803          | (351,020)       | (224,790)       | (475,710)       | (26,320)         |
|                                    | Year-End Balance  | 743,317        | 63,044          | 518,527         | 42,817          | 16,497           |
| Gilbert & Mosley TIF               | Beginning Balance | 2,452,680      | 3,539,250       | 4,522,406       | 3,848,816       | 296,566          |
|                                    | Revenues          | 3,946,260      | 3,040,040       | 3,001,540       | 3,065,040       | 3,070,040        |
|                                    | Expenditures      | 1,876,534      | 6,361,190       | 3,675,130       | 6,617,290       | 3,205,650        |
|                                    | Net Change        | 2,069,726      | (3,321,150)     | (673,590)       | (3,552,250)     | (135,610)        |
|                                    | Year-End Balance  | 4,522,406      | 218,100         | 3,848,816       | 296,566         | 160,956          |
| North Industrial Corridor TIF      | Beginning Balance | 2,912,336      | 2,676,886       | 4,187,543       | 3,510,103       | 4,863            |
|                                    | Revenues          | 1,363,443      | 1,207,300       | 1,265,300       | 1,275,300       | 1,275,300        |
|                                    | Expenditures      | 88,236         | 3,884,090       | 1,942,740       | 4,780,540       | 1,276,210        |
|                                    | Net Change        | 1,275,207      | (2,676,790)     | (677,440)       | (3,505,240)     | (910)            |
|                                    | Year-End Balance  | 4,187,543      | 96              | 3,510,103       | 4,863           | 3,953            |



## SUMMARIES OF REVENUE & EXPENDITURES

| FUND                               |                   | 2005<br>ACTUAL | 2006<br>ADOPTED | 2006<br>REVISED | 2007<br>ADOPTED | 2008<br>APPROVED |
|------------------------------------|-------------------|----------------|-----------------|-----------------|-----------------|------------------|
| <b>Special Revenue Funds cont.</b> |                   |                |                 |                 |                 |                  |
| East Bank TIF                      | Beginning Balance | 545,569        | 40,038          | 62,574          | 90,324          | 7,484            |
|                                    | Revenues          | 527,405        | 579,420         | 618,100         | 886,850         | 889,980          |
|                                    | Expenditures      | 1,010,400      | 590,350         | 590,350         | 969,690         | 895,990          |
|                                    | Net Change        | (482,995)      | (10,930)        | 27,750          | (82,840)        | (6,010)          |
|                                    | Year-End Balance  | 62,574         | 29,108          | 90,324          | 7,484           | 1,474            |
| Old Town TIF                       | Beginning Balance | 750,472        | 1,122,752       | 1,224,764       | 839,994         | 48,784           |
|                                    | Revenues          | 546,527        | 690,650         | 725,870         | 777,720         | 791,160          |
|                                    | Expenditures      | 72,235         | 1,810,640       | 1,110,640       | 1,568,930       | 828,410          |
|                                    | Net Change        | 474,292        | (1,119,990)     | (384,770)       | (791,210)       | (37,250)         |
|                                    | Year-End Balance  | 1,224,764      | 2,762           | 839,994         | 48,784          | 11,534           |
| 21st & Grove TIF                   | Beginning Balance | 99             | 99              | 99              | 87,809          | 29               |
|                                    | Revenues          | 66,223         | 20,270          | 107,910         | 108,220         | 108,600          |
|                                    | Expenditures      | 66,223         | 20,300          | 20,200          | 196,000         | 108,000          |
|                                    | Net Change        | -              | (30)            | 87,710          | (87,780)        | 600              |
|                                    | Year-End Balance  | 99             | 69              | 87,809          | 29              | 629              |
| Central and Hillside TIF           | Beginning Balance | 147            | 147             | 543             | 163             | 493              |
|                                    | Revenues          | 813,897        | 983,520         | 880,620         | 883,330         | 886,720          |
|                                    | Expenditures      | 813,500        | 983,520         | 881,000         | 883,000         | 887,000          |
|                                    | Net Change        | 397            | -               | (380)           | 330             | (280)            |
|                                    | Year-End Balance  | 543            | 147             | 163             | 493             | 213              |
| Old Town Cinema TIF                | Beginning Balance | 252            | 2               | 339             | 2,739           | 399              |
|                                    | Revenues          | 471,087        | 323,080         | 325,480         | 462,660         | 463,740          |
|                                    | Expenditures      | 471,000        | 323,080         | 323,080         | 465,000         | 464,000          |
|                                    | Net Change        | 87             | -               | 2,400           | (2,340)         | (260)            |
|                                    | Year-End Balance  | 339            | 2               | 2,739           | 399             | 139              |
| SSMID                              | Beginning Balance | 27,615         | 27,615          | 13,425          | 13,425          | 13,425           |
|                                    | Revenues          | 576,960        | 614,790         | 600,410         | 613,690         | 626,280          |
|                                    | Expenditures      | 591,150        | 614,790         | 600,410         | 613,690         | 626,280          |
|                                    | Net Change        | (14,190)       | -               | -               | -               | -                |
|                                    | Year-End Balance  | 13,425         | 27,615          | 13,425          | 13,425          | 13,425           |
| City/County Operations             | Beginning Balance | -              | -               | -               | -               | -                |
|                                    | Revenues          | 2,872,376      | 3,310,420       | 3,310,420       | 3,424,170       | 3,507,030        |
|                                    | Expenditures      | 2,872,376      | 3,310,420       | 3,310,420       | 3,424,170       | 3,507,030        |
|                                    | Net Change        | -              | -               | -               | -               | -                |
|                                    | Year-End Balance  | -              | -               | -               | -               | -                |



## SUMMARIES OF REVENUE & EXPENDITURES

| FUND                               |                      | 2005        | 2006        | 2006        | 2007        | 2008        |
|------------------------------------|----------------------|-------------|-------------|-------------|-------------|-------------|
|                                    |                      | ACTUAL      | ADOPTED     | REVISED     | ADOPTED     | APPROVED    |
| <b>Special Revenue Funds cont.</b> |                      |             |             |             |             |             |
| Art Museum Board                   | Beginning Balance    | 50,638      | 10,638      | 12,554      | 12,554      | 12,554      |
|                                    | Revenues             | 1,282,830   | 1,282,460   | 1,282,460   | 1,282,460   | 1,282,460   |
|                                    | Expenditures         | 1,320,914   | 1,282,460   | 1,282,460   | 1,282,460   | 1,282,460   |
|                                    | Net Change           | (38,084)    | -           | -           | -           | -           |
|                                    | Year-End Balance     | 12,554      | 10,638      | 12,554      | 12,554      | 12,554      |
| Cemetery                           | Beginning Balance    | 827,525     | 835,125     | 838,495     | 846,095     | 853,695     |
|                                    | Revenues             | 32,840      | 37,000      | 37,000      | 37,000      | 37,000      |
|                                    | Expenditures         | 21,870      | 29,400      | 29,400      | 29,400      | 29,400      |
|                                    | Net Change           | 10,970      | 7,600       | 7,600       | 7,600       | 7,600       |
|                                    | Year-End Balance     | 838,495     | 842,725     | 846,095     | 853,695     | 861,295     |
| <b>Enterprise Funds</b>            |                      |             |             |             |             |             |
| Airport                            | Beginning Balance    | 112,730,750 | 110,578,760 | 139,891,628 | 137,759,968 | 135,343,333 |
|                                    | Revenues             | 19,058,890  | 19,983,650  | 20,054,550  | 20,273,895  | 20,552,365  |
|                                    | Expenditures         | 14,275,060  | 15,864,110  | 16,396,240  | 16,908,560  | 17,163,340  |
|                                    | Change in Net Assets | 27,160,878  | (2,291,130) | (2,131,660) | (2,416,635) | (2,411,945) |
|                                    | Year-End Net Assets  | 139,891,628 | 108,287,630 | 137,759,968 | 135,343,333 | 132,931,388 |
| Golf                               | Beginning Balance    | 254,724     | 381,359     | 486,147     | 413,947     | 448,517     |
|                                    | Revenues             | 3,604,833   | 4,770,550   | 4,807,260   | 5,121,030   | 5,199,270   |
|                                    | Expenditures         | 3,718,551   | 5,060,320   | 5,301,460   | 5,086,460   | 5,172,090   |
|                                    | Net Change           | 231,423     | 30,230      | (72,200)    | 34,570      | 27,180      |
|                                    | Year-End Net Assets  | 486,147     | 411,589     | 413,947     | 448,517     | 475,697     |
| Transit                            | Beginning Balance    | 1,508,193   | 1,392,636   | 1,039,003   | 713,243     | 601,043     |
|                                    | Revenues             | 4,893,944   | 5,102,870   | 5,102,870   | 5,267,670   | 5,282,620   |
|                                    | Expenditures         | 5,363,134   | 5,458,530   | 5,428,630   | 5,379,870   | 5,588,390   |
|                                    | Change in Net Assets | (469,190)   | (355,660)   | (325,760)   | (112,200)   | (305,770)   |
|                                    | Year-End Net Assets  | 1,039,003   | 1,036,976   | 713,243     | 601,043     | 295,273     |
| Sewer Utility                      | Beginning Balance    | 216,035,603 | 214,407,353 | 215,150,656 | 212,423,156 | 210,623,796 |
|                                    | Revenues             | 30,362,046  | 31,223,210  | 31,290,120  | 34,037,290  | 36,164,210  |
|                                    | Expenditures         | 29,473,591  | 32,341,100  | 32,694,630  | 35,032,680  | 38,973,870  |
|                                    | Change in Net Assets | (884,947)   | (812,010)   | (2,727,500) | (1,799,360) | (1,969,880) |
|                                    | Year-End Net Assets  | 215,150,656 | 213,595,343 | 212,423,156 | 210,623,796 | 208,653,916 |
| Water Utility                      | Beginning Balance    | 274,550,310 | 275,398,000 | 277,666,987 | 277,779,057 | 277,592,987 |
|                                    | Revenues             | 39,968,098  | 41,417,180  | 42,874,550  | 45,180,850  | 47,642,330  |
|                                    | Expenditures         | 36,641,575  | 42,531,380  | 44,719,870  | 47,024,310  | 50,667,040  |
|                                    | Change in Net Assets | 3,116,677   | 1,389,350   | 112,070     | (186,070)   | (85,860)    |
|                                    | Year-End Net Assets  | 277,666,987 | 276,787,350 | 277,779,057 | 277,592,987 | 277,507,127 |



# SUMMARIES OF REVENUE & EXPENDITURES

| FUND                          |                      | 2005<br>ACTUAL | 2006<br>ADOPTED | 2006<br>REVISED | 2007<br>ADOPTED | 2008<br>APPROVED |
|-------------------------------|----------------------|----------------|-----------------|-----------------|-----------------|------------------|
| <b>Internal Service Funds</b> |                      |                |                 |                 |                 |                  |
| Storm Water Utility           | Beginning Balance    | 7,850,585      | 275,398,000     | 22,850,999      | 22,963,069      | 22,776,999       |
|                               | Revenues             | 7,046,081      | 41,417,180      | 42,874,550      | 45,180,850      | 47,642,330       |
|                               | Expenditures         | 5,583,289      | 42,531,380      | 44,719,870      | 47,024,310      | 50,667,040       |
|                               | Change in Net Assets | 15,000,414     | 1,389,350       | 112,070         | (186,070)       | (85,860)         |
|                               | Year-End Net Assets  | 22,850,999     | 276,787,350     | 22,963,069      | 22,776,999      | 22,691,139       |
| Information Technology        | Beginning Balance    | 3,153,559      | 3,204,749       | 3,695,057       | 3,125,847       | 2,104,667        |
|                               | Revenues             | 7,896,510      | 7,990,200       | 7,973,960       | 7,993,030       | 8,003,030        |
|                               | Expenditures         | 7,301,381      | 9,142,600       | 8,758,010       | 8,929,210       | 8,365,970        |
|                               | Change in Net Assets | 541,498        | (1,118,320)     | (569,210)       | (1,021,180)     | (477,940)        |
|                               | Year-End Net Assets  | 3,695,057      | 2,086,429       | 3,125,847       | 2,104,667       | 1,626,727        |
| Equipment Motor Pool          | Beginning Balance    | 15,002,073     | 14,776,263      | 15,102,834      | 14,893,724      | 13,852,574       |
|                               | Revenues             | 10,976,867     | 10,863,820      | 11,790,290      | 12,460,160      | 12,808,180       |
|                               | Expenditures         | 11,631,856     | 13,563,820      | 12,759,880      | 14,757,790      | 12,817,320       |
|                               | Change in Net Assets | 100,761        | (1,822,390)     | (209,110)       | (1,041,150)     | 1,268,030        |
|                               | Year-End Net Assets  | 15,102,834     | 12,953,873      | 14,893,724      | 13,852,574      | 15,120,604       |
| Stationery Stores             | Beginning Balance    | 349,718        | 255,219         | 345,165         | 345,315         | 80,365           |
|                               | Revenues             | 871,698        | 975,000         | 975,000         | 975,000         | 975,000          |
|                               | Expenditures         | 865,548        | 1,130,550       | 974,850         | 1,239,950       | 975,050          |
|                               | Change in Net Assets | (4,553)        | (155,550)       | 150             | (264,950)       | (50)             |
|                               | Year-End Net Assets  | 345,165        | 99,669          | 345,315         | 80,365          | 80,315           |
| Self-Insurance                | Beginning Balance    | 15,147,072     | 12,743,584      | 12,034,606      | 10,301,106      | 8,627,885        |
|                               | Revenues             | 28,883,206     | 34,043,780      | 32,613,610      | 34,950,270      | 38,822,160       |
|                               | Expenditures         | 31,960,684     | 34,912,380      | 34,312,120      | 36,558,500      | 40,350,490       |
|                               | Change in Net Assets | (3,112,466)    | (903,300)       | (1,733,500)     | (1,673,220)     | (1,528,330)      |
|                               | Year-End Net Assets  | 12,034,606     | 11,840,284      | 10,301,106      | 8,627,885       | 7,099,555        |

Note: Trust Funds and Enterprise Construction Funds are excluded

## OTHER FUNDS' ASSUMPTIONS

### TOURISM AND CONVENTION PROMOTION...

- ❑ Guest Tax revenues are expected to increase 1.76% annually, not including taxes related to special events.
- ❑ Expenditures fund operations of the Convention & Visitors Bureau and improvements to local cultural attractions.
- ❑ Stop loss provisions for Century II and Expo Hall are included.
- ❑ The target fund balance of 5% of annual expenditures is maintained throughout the budgeting period.

### DOWNTOWN TROLLEY SYSTEM...

- ❑ Revenues are received from tours, charter services and advertising, and are expected to increase 11.68% in 2005, then plateau in the out years.
- ❑ Expenditures are projected to be stable but higher than revenues. Fund balance is projected to decline.

### SPECIAL ALCOHOL/SPECIAL PARKS AND RECREATION PROGRAMS...

- ❑ Tax distributions are anticipated to increase 2.5% in 2005.
- ❑ Special Alcohol Fund expenditures are used for substance abuse counseling and treatment programs. Special Parks and Recreation funds pay for recreational programs.
- ❑ Fund balances are maintained due to potential fluctuations in tax revenues.



## SUMMARIES OF REVENUE & EXPENDITURES

### ICE RINK MANAGEMENT...

- ❑ The City collects revenue from the operation of the Wichita Ice Center and pays a contracted operator for expenses incurred and management fees.
- ❑ Park and Recreation are interim operators of the facility until new management can be secured.
- ❑ The fund balance drops to zero in 2006 due to the liquidation of the receivables balance.

### LANDFILL...

- ❑ User fee revenues are expected to grow 0.5% annually.
- ❑ Interest earnings are calculated at 2%, 3% and 4% in 2005, 2006 and 2007, respectively.
- ❑ Expenditures for routine operations will remain constant. The fund balance is stable.
- ❑ Closed out unspent tipping fee set-aside in 2004, increasing fund balance by approximately \$200,000.

### LANDFILL POST CLOSURE...

- ❑ Revenues are almost wholly dependent upon interest rates, which are calculated identically to the Landfill Fund.
- ❑ Expenditures fund post closure maintenance of the landfill and are projected to increase 2% per year.
- ❑ Fund balance is maintained at the level required by the Kansas Department of Health and Environment.
- ❑ The City is required to maintain funds for post closure care through 2033.

### CENTRAL INSPECTION...

- ❑ An agreement with the local builders association requires the City to maintain fund balance at 3 - 4 months of operating expenses. Rates are reviewed and adjusted as required to fulfill the terms of the agreement.
- ❑ Expenditures are expected to grow about 5% per year due to increases in wages and health insurance costs.
- ❑ New revenue sources will add a degree of diversity to the fund.

### ECONOMIC DEVELOPMENT...

- ❑ Revenues from Industrial Revenue Bonds service fees are expected to be consistent through the budgeting period. Transfers to the Fund are for economic incentives and are subject to change annually based on incentive payment levels.
- ❑ Expenditures and fund balances are stable. Any changes are likely to be due to varying levels of incentives.

### SALES TAX CONSTRUCTION PLEDGE...

- ❑ Growth in sales tax collections is estimated at 2.2% annually through the planning period.
- ❑ Expenditures pay for debt service on freeway projects and cash funding of street projects. Expenditures and fund balance may vary based on construction activity.
- ❑ Fund balance is stable. Payment for street projects could be shifted to other sources if necessary to maintain fund balance.

### PROPERTY MANAGEMENT OPERATIONS...

- ❑ Revenues will decrease due to reduction in interest earnings. Fund balance will draw down to repay monies "loaned" from the General Fund.
- ❑ Except for fund transfers, expenditures are stable.

### STATE OFFICE BUILDING...

- ❑ Revenues are based upon State reimbursement of City expenses to operate and maintain the leased office space.
- ❑ Revenues and expenditures are consistent through the planning period.
- ❑ Fund balance is maintained primarily for cash-flow purposes.

### TAX INCREMENT FINANCING (TIF) DISTRICTS...

- ❑ Seven TIF Districts currently have expenditure or operating obligations. Two of the TIFs are for environmental remediation, and five TIFs were created for economic development purposes.
- ❑ Revenues are expected to increase in five of the seven Districts as reimbursements are received from potentially responsible parties and as property valuations increase. Revenues in the other two TIFs will remain stable.
- ❑ Expenditures are primarily related to debt service and are determined by bond repayment schedules.
- ❑ Fund balances will be used for environmental remediation projects or to pay debt service from prior years.

### SELF-SUPPORTING MUNICIPAL IMPROVEMENT DISTRICT (SSMID)...

- ❑ Revenues from property taxes on the downtown area are expected to increase 2% annually as valuations increase.
- ❑ No change in the taxing rate (mill levy) is assumed.
- ❑ Expenditures represent a pass through of all funds received by the City. The target fund balance is \$0.

### CITY/COUNTY JOINT OPERATIONS...

- ❑ Planning and Flood Control operations are jointly funded by the City of Wichita and Sedgwick County.
- ❑ Revenues are contributed based on actual costs incurred, and fund balance is maintained for cash flow purposes.
- ❑ Increases in expenditure budgets are due to increased wage and benefit costs for employees.

### ART MUSEUM BOARD...

- ❑ A transfer from the City's General Fund provides a consistent revenue stream for Art Museum operations.
- ❑ Expenditures of City monies are limited each year by the transfer amount.
- ❑ Fund balance is minimal but stable.

### CEMETERY...

- ❑ Fund revenues are expected to increase as interest rates and fund balance increase. Expenditures for maintenance are stable, as no new acreage is anticipated.



## SUMMARIES OF REVENUE & EXPENDITURES

### AIRPORT...

- ❑ Passenger facility charges and rental revenues are projected to continue to increase due to passenger count increases of 8 – 10% annually.
- ❑ Revenue projections include possible interruption during building phases of the new terminal with temporary displacement of parking facilities.
- ❑ Expenditure increases are due primarily to wage and benefit costs.
- ❑ The fund is positioned to support the plans provided by the 20-year Master Plan as well as the Terminal Area Plan by supporting low debt and high cash balances.
- ❑ Fund cash balance is projected to increase in anticipation of future capital improvement projects.

### GOLF COURSE OPERATIONS...

- ❑ A fee increase will help recover rising commodity prices and ensure fiscal soundness of the fund, while keeping a competitive price.
- ❑ Golf revenues are projected to increase by about 3% per year due to a rebounding economy and the City assuming clubhouse operations responsibility for additional courses.
- ❑ Expenditures increase through the planning period to fund operating costs for the additional clubhouses.
- ❑ Fund balance is expected to be maintained at 10% through the planning period.

### TRANSIT...

- ❑ Expenditures increase by about 5% per year due to higher personal services and Federal operating costs.
- ❑ Fund balance at year-end 2005 is projected to be 16.5% of expenditures.
- ❑ New Federal operating and capital grants will provide the fund added flexibility.

### SEWER UTILITY...

- ❑ Revenues are expected to increase due to growth and an adopted rate increase of 7%, in anticipation of higher debt associated with capital projects.
- ❑ Sewer debt payments increase primarily due to reconstruction/rehabilitation of existing sewers, treatment plant improvements and new plant construction.
- ❑ Fund balance will be maintained at levels consistent with the bonded debt coverage requirements.

### WATER UTILITY...

- ❑ Revenues fluctuate greatly due to peak periods, however, high growth and rate structure help to maintain an operational balance.
- ❑ Revenues are expected to increase due to annual average growth of 1.4% in customer base and an adopted rate increase of 6%, in anticipation of higher debt associated with capital projects.
- ❑ Water debt payments increase due to continuing implementation of the Long-Term Water Supply Plan as well as support of growth and rehabilitation.

- ❑ Fund balance will be maintained at levels consistent with the bonded debt coverage requirements.

### STORM WATER UTILITY...

- ❑ Revenues are projected to increase in 2006 and 2007 due to a rate increase, annexation and new construction.
- ❑ Expenditures are stable, but will increase in 2007 and beyond as bonds are issued on current projects.
- ❑ Fund balance will remain steady at 5% of expenditures.

### INFORMATION TECHNOLOGY...

- ❑ Revenues will be consistent through the planning period, as rate reductions are offset by additional services.
- ❑ Expenditures increase as software maintenance agreements are centralized in IT, and due to an aggressive PC and hardware replacement program.
- ❑ Fund balance will be 5% of annual expenditures.

### EQUIPMENT MOTOR POOL...

- ❑ Revenues increase as 1% per year rate increases are enacted in 2005 and 2006, and as additional vehicles are added to operating departments.
- ❑ Fund balance is expected to decrease to 5% of expenditures by year-end 2007. Fund balance is likely to continue to decrease unless additional changes are made to the fleet size, service expectations or vehicle rental rates.
- ❑ Expenditures fluctuate due to additional vehicle replacements and changes in the cost of critical materials such as motor fuels.

### STATIONERY STORES...

- ❑ Expenditures, revenues and fund balances are not expected to change significantly in the planning period.

### SELF INSURANCE...

- ❑ Self Insurance encompasses several areas: group life, group health, workers' compensation and general liability.
- ❑ Life assumes continuation of the current 50% City contribution. Revenues increase based on payroll growth. Expenditure projections are based on contracted insurance costs.
- ❑ Health insurance assumes continuation of the current 20% employee contribution from 2,800 active and 450 retired City employees. Approximately 70% of participants are anticipated to select dependent coverage.
- ❑ Workers' compensation assumes revenues increasing annually based on increases in payrolls. Expenditures are projected to increase 5% annually, based on historic trends, mitigated by Safety Office efforts to reduce injuries.
- ❑ General liability includes a one-year moratorium on automobile premiums in 2005. Tort liability transfers are assumed at current levels, and losses are estimated to increase 3% annually.